

# **SUMMIT** Gamification

DATA SHEET

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# Gamification

Today's IT management change initiatives require significant effort to change people's behavior. Earlier, IT organizations used simple, manually administered contests and rewards to engage IT people and boost their morale. As a way to apply game mechanics to drive engagement in non-game business scenarios, Gamification embeds fun into the primary IT support function, while ensuring that the output is in line with the organizational objectives.

SUMMIT Gamification feature have been thoughtfully designed to foster higher levels of IT staff and business user engagement. It also builds up the desired behavior in individuals, enabling IT companies to deliver more efficient solutions.

# **Key Features**

- Real-Time Feedback
- KPI Monitoring
- Transparency
- Goal Setting
- Trophies/Badges



## Real-Time Feedback

Any time, an analyst interacting with the SUMMIT application, would get an instant feedback in the form of points. Positive points reinforce good behavior, strategy, and troubleshooting tactics, while negative points enable them to learn quickly and improve.

#### **KPI** Monitoring

The management can define over 100+ KPIs to benchmark the performance of the Analysts and review them.

| SUN     | міт           |                           |             |                     |                   |              |             | DELEGATE        | ALERT | APPROVALS      | NOTIFICATION | <b>O</b><br>HELP |      | Welcome,<br>Vijaya Sl | nanker (          | Z" LOG    |    |
|---------|---------------|---------------------------|-------------|---------------------|-------------------|--------------|-------------|-----------------|-------|----------------|--------------|------------------|------|-----------------------|-------------------|-----------|----|
|         | <b>6</b> 0 US | GAMIFICATIO               | N SUMMAR    | Y                   |                   |              |             |                 |       |                |              |                  |      | Х                     |                   |           |    |
| Reports | INCIDE        | Customer                  |             | IT                  |                   | v            |             |                 |       |                |              |                  |      |                       |                   | 4         |    |
|         | MYW           | Dashboard                 | All Achieve |                     | Earned Achievemen | ts My Action | Item Histor | ry              |       |                |              |                  |      |                       |                   | NED TO ME |    |
|         | MY WOF        | My Score<br>Rank By Insta |             | 75<br>Instance Name |                   | My Rank Rank |             | k By Workgroup: | up:   | Workgroup Name |              | My R             | lank |                       |                   |           |    |
|         | 3 106         |                           |             | IT                  |                   | 5/207        |             |                 |       | Global-ITSer   |              |                  | 2/19 |                       |                   |           |    |
|         | 106 New       |                           |             |                     |                   |              |             |                 |       | SUMMIT         |              |                  | NA   | 0                     | Hold Implen       |           | ed |
|         | ASSIGNE       |                           |             |                     |                   |              |             |                 |       |                |              |                  |      | -                     |                   |           |    |
| Problem | New           |                           |             |                     |                   |              |             |                 |       |                |              |                  |      | n                     | Hold Implen<br>ed |           | ed |

#### Transparency

SUMMIT, allows analysts to view their current work status and the performance of their peers. This progress is tracked and communicated in real-time.

## **Goal Setting**

IT management can set goals for the Analysts on a weekly, monthly, quarterly, half-yearly and yearly-basis. The SUMMIT application can provide an instant feedback in real-time on the target achieved versus the goal set.

| GAMIF                | CATION     |  | SUBMIT CANCEL |  |
|----------------------|------------|--|---------------|--|
| Dashboard Custom     | ACTION ITE | IS BADGE ACHIEVEMENTS                            |               |  |
| Reports DU           | INCIDENT   | MANAGEMENT                                       |               |  |
| Facilitie            | SI No      | Action Item                                      | Points        |  |
| cident Help D        |            | Incident Created For User                        | 12            |  |
| HR                   | 2          | Response SLA Met                                 | 13            |  |
| equest IT<br>Procure | ment 3     | Response SLA Missed                              | 15            |  |
| Asset                | 4          | Resolution SLA Met                               | 17            |  |
| è                    | 5          | Resolution SLA Missed                            | 13            |  |
| hange                | 6          | CSAT Received                                    | 14            |  |
| ĉ                    | 7          | Reopen Incidents                                 | -2            |  |
| roblem               | 8          | FCR Met  | 15            |  |
| nowledge             | 9          | FCR Not Met                                      | -2            |  |
|                      | 10         | Major Incidents resolved                         | 16            |  |
| CMDB                 | 11         | Incident resolved within 1 hour                  | 17            |  |
| ſ                    | 12         | Incident resolved by not putting in pending mode | 18            |  |

#### **Trophies/Badges**

The Management can reward Analysts based on the badges/trophies accumulated. A badge is associated with a specific number of points. Analysts with multiple points automatically earn the corresponding value of badges/trophies.

#### **Core Benefits**

- Integrates enhanced game mechanics to shift rewards from being extrinsic to intrinsic (e.g. money and promotions to status and achievement).
- Provides a real-time feedback loop to collect contextual data (what the workforce personnel did, when they did it, and which users and services were supported).
- Allows the reporting system to automate scoring and the associated ranks.

| (T)       | GAMIFICATION |   |                              |      |              |                      |              |                |               | UBMIT CANCEL        | é.     |
|-----------|--------------|---|------------------------------|------|--------------|----------------------|--------------|----------------|---------------|---------------------|--------|
| $\sim$    |              |   |                              | _    |              | -                    |              |                | 3             | UBMIT CANCEL        |        |
| Dashboard | Customer *   | ACTION ITEMS BADGE ACHI   |                              |      | EVEMENTS     |                      |              |                |               |                     |        |
| Reports   | DU           | Name *  |                              | GOLD |              |                      |              |                |               |                     |        |
| Reports   | Facilities   | Required Badge<br>Badge Awarded *<br>Bonus Point<br>Validity<br>From *<br>To *<br>Description * |                              |      | Point 50     |                      |              |                |               |                     |        |
| -         | Finance      |   |                              |      |              |                      |              |                |               |                     |        |
| Incident  | Help Desk    |   |                              |      | Add/Ed       | lit Actio            | on Item *    | 4              |               |                     |        |
| <b>ĭ</b>  | HR           |   |                              |      | SELECT *     |                      |              | v              |               |                     |        |
| Request   | IT           |   |                              |      | Gold         |                      |              | v              |               |                     |        |
| Ĵ.        | Procurement  |   |                              |      | 50           |                      |              |                |               |                     |        |
| Asset     |              |   |                              |      |              |                      |              |                |               |                     |        |
|           |              |   |                              |      | Date Range * |                      |              | Ŧ              |               |                     |        |
| k         |              |   |                              |      | 2015-03-17   |                      |              | <b>m</b>       |               |                     |        |
| Change    |              |   |                              |      | 2015-04-30   |                      |              | <b>m</b>       |               |                     |        |
| 2         |              |   |                              |      | Achieved G   | Soals                |              |                |               |                     |        |
| Problem   |              |   |                              |      | Achieved G   | Jours                |              |                |               |                     |        |
|           |              |   |                              |      |              |                      |              | 11             |               |                     |        |
| Knowledge |              | Active 🕑  |                              |      |              |                      |              |                |               |                     |        |
|           |              |   |                              |      |              |                      | 🗆 Include In |                |               |                     |        |
| CMDB      |              | Achievement I   | Achievement Name Achievement |      |              | ent Description Mile |              | Required Badge | Awarded Badge | Awarded Bonus Point | Active |
| ſ         |              | GOLD  | GOLD Achieved                |      |              | Goals 50             |              |                | Gold          | 50                  | True   |
| Catalog   |              | 4   |                              |      |              |                      |              |                |               |                     | •      |



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SUMMIT Gamification Data Sheet